

**Name :- Jagruti Shridhar Digaskar**

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**Guidelines By :-Puja Gavande mam**

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tal)**

# Apollo Hospital

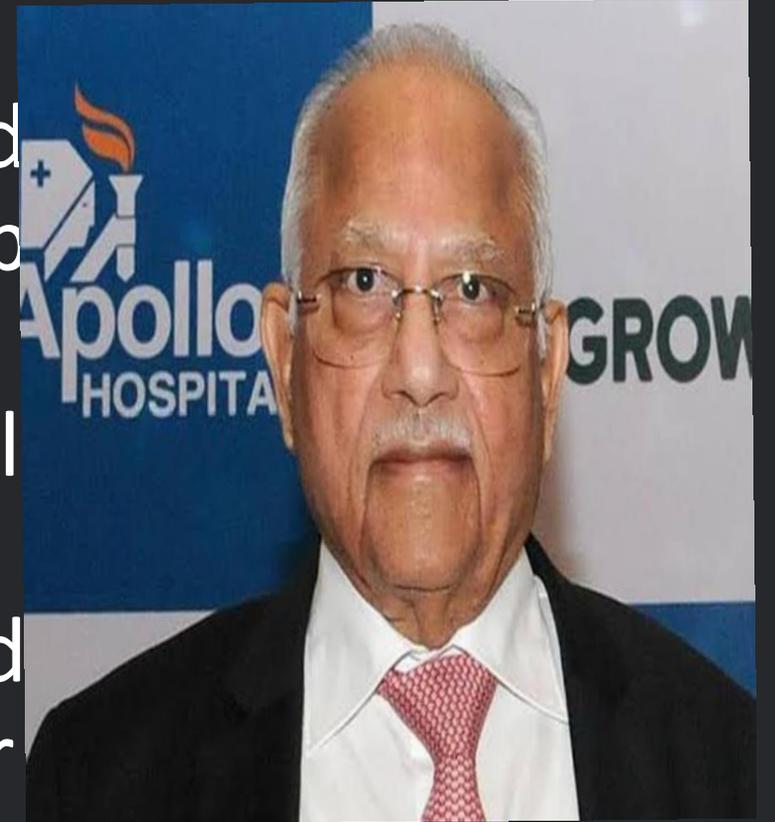


# Founder

Dr Prathap Chandra Reddy

Apollo Hospitals Enterprise Limited is an Indian multinational healthcare group headquartered in Chennai. Along with the eponymous hospital chain, the company also operates pharmacies, primary care and diagnostic centres, telehealth clinics, and digital healthcare services among others through its subsidiaries

Founded 1983 ( 40 years ago )



# Promoters

Ms. Sangita Reddy

Mr. Aditya Reddy

Ms. Upasana Kamineni

Mr. Konda Viraj Madhav Reddy

Mr. Karthik Anand

M/s. Indian Hospitals Corporation Ltd

M/s. PCR Investments Ltd

M/s. Obul Reddy Investments Pvt Ltd

# Vision

Apollo's vision for the next phase of development is to 'Touch a Billion Lives'.



# Mission

Our mission is to bring healthcare of International standards within the reach of every individual. We are committed to the achievement and maintenance of excellence in education, research and healthcare for the benefit of humanity”.



# Quality Policy

Service Excellence at Apollo Hospitals is a must-do imperative. Apollo Hospitals benchmarks with the best among the world's service organizations to create a culture of Patient Engagement with a service vision of "Offering Care beyond Compare". Our biggest asset is our engaged workforce that takes pride in their work and ensures that every transaction is converted into a memorable experience for our Patients.

# Management structure

FOUNDER & EXECUTIVE  
CHAIRMAN

**Prathap C Reddy**

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EXECUTIVE VICE  
CHAIRPERSON

**Preetha Reddy**

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EXECUTIVE VICE  
CHAIRPERSON

**Shobana Kamineni**

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MANAGING DIRECTOR

**Suneeta Reddy**

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JOINT MANAGING  
DIRECTOR

**Sangita Reddy**

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# Financial Structure

## Income Statement

**ANNUAL** 

MAR 2022

MAR 2021 

Sales	<b>14,662</b>	<b>10,560</b>
Other Income	<b>78</b>	<b>45</b>
Total Income	<b>14,740</b>	<b>10,605</b>
Total Expenditure	<b>12,784</b>	<b>9,935</b>
EBIT	<b>1,956</b>	<b>669</b>
Interest	<b>378</b>	<b>449</b>
Tax	<b>477</b>	<b>84</b>
<b>Net Profit</b>	<b>1,101</b>	<b>136</b>

# Challenge at the time of COVID

The new financial year began with global healthcare services rising to the challenge of the COVID-19 pandemic. Economies faced financial upheavals due to business coming to a standstill as the world went into a lockdown, Apollo Hospital

Patient safety and quality care. Staffing concerns. Patient satisfaction. Access to care.

Hospitals and health facilities overwhelmed with COVID-19 patients are making it difficult for other patients with acute or chronic ailments to access standard care

# Production/ Sales Forecasting at the time of Covid

Sales :- Across 9000 Cr

revenues of APOLLO HOSPITALS stood at Rs 96,498 m in FY19, which was up 16.6% compared to Rs 82,774 m reported in FY18.

# Sales

Sales at the time of COVID

March 2020 :- 11,246 Cr .

March 2021 :- 10,560 Cr.



# Post COVID sales

September 2022 :- 4251 Cr

June 2022 :- 3795 Cr

## Growth Ratios

MAR 2022

MAR 2021

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3 Yr CAGR Sales (%)

**23.47**

**13.18**

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3 Yr CAGR Net Profit (%)

**135.11**

**51.40**

# Handel the employees at the time of COVID

Apollo Hospitals Enterprise Ltd. has so far trained 6,000 staff to give out jabs across its network of 71 hospitals, hundreds of clinics and thousands of pharmacies,

Indraprastha Apollo Hospitals launched a project to engage and train staff during the pandemic – it not only led to improved morale among their employees, but also higher patient safety and satisfaction

Protecting staff equates to protecting patients – that has been one of Indraprastha Apollo Hospitals' key focuses since the start of the pandemic.

Hospital leaders were conscious that they needed to quickly address this issue of staff apprehension and burnout – not just because patient safety was at stake, and also because healthcare workers were valued members of the organisation.

# Government policy

Family Health Insurance Plan

Health Insurance Premium Calculator

Maternity Health Insurance Coverage

Ayushman Bharat Health Account (ABHA Card).

Digital health ID card

Group Personal Accident Insurance

Pradhan Mantri Jeevan Jyoti Bima Yojana scheme

Sukanya Samriddhi Yojana Scheme

# Government Support

A group of companies led by Apollo Hospitals has come forward to bolster the government's efforts to contain the coronavirus outbreak, offering isolation rooms, medical supervision, food supplies and lab tests.

Apollo Hospitals, which will assist the guests wishing to book a room in the network of isolation rooms through its website and helpline, will provide virtual medical rounds, a round-the-clock specialist, and medications and diagnostics prescribed. Apart from extending a comprehensive training to the Oyo staff to screen the Covid-19 guests, Apollo will track critical parameters of guests to shift them to a hospital if required.



Thank You