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SUBJECT:EADR
SUBMITTED TO:POOJA GAWANDE
MAAM

FOUNDERS AND PROMOTERS

Incorporated in India in the year 1945, Tata Motors is a part of the over \$100 billion Tata Group founded by Jamsetji Tata in 1868. Recognised for its world-Class quality, originality, engineering and design excellence, the Company is on the path of shaping India the future of mobility in India.

Tata Sons Private Limited is currently the largest shareholder, with 39% of shares outstanding. Citigroup Banking and Securities Investments is the second largest shareholder owning 4.6% of common stock, and Life Insurance Corporation of India, Asset Management Arm holds about 4.3% of the company stock

MISSION AND VISSION

- Mission:

Innovate mobility solution with passion to enhance the quality of life

- Vision:

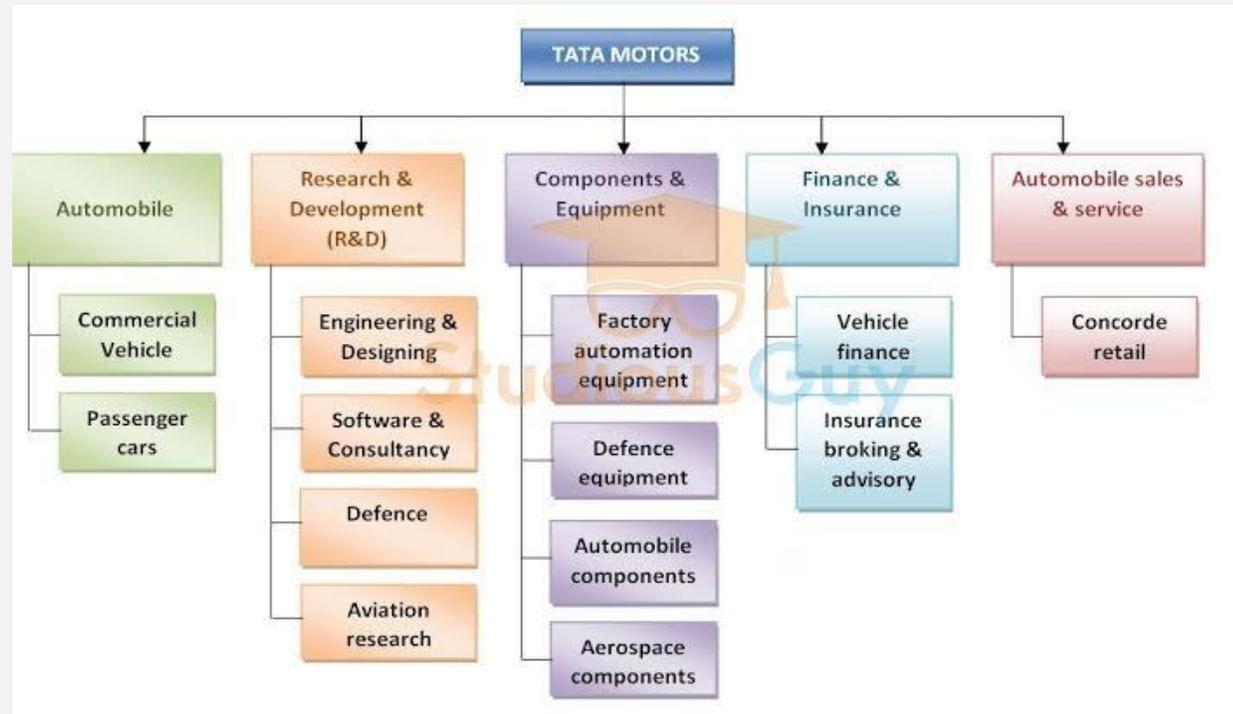
By FY2024 they will become the most aspirational Indian auto brand, consistently winning by

- Delivering Superior financial Returns
- Driving Sustainable Mobility Solution
- Exceeding customer expectation

QUALITY POLICY OF TATA MOTORS

- Tata Motors, we ensure focused quality control across all our processes. We view our processes in the light of how a step might be done faster and better to improve the overall efficiency. Our quality management system (QMS) uses tools for continual improvement, defect prevention and reduction of variation and waste in the supply chain.
- At Tata Motors, we ensure that all our facilities deploy standardised systems to deliver superior experiences. Our manufacturing divisions have been certified for ISO TS 16949 (QMS standard for the automotive industry), ISO 9001 and ISO 14001 (Environmental Management System), as well as for OHSAS 18001 (Occupational Health and Safety). In order to ensure reliable and responsible suppliers for automotive production and service parts, we have mandated that all our suppliers adopt the ISO 9001/ TS 16949 QMS framework. We also encourage our dealers to follow the quality, environmental and safety management systems.

MANAGEMENT STRUCTURE



FINANCIAL STRUCTURE

- Tata Motors Limited reported earnings results for the third quarter and nine months ended December 31, 2022. For the third quarter, the company reported **sales was INR 877,832.1 million compared to INR 714,067.7 million a year ago.**
- **The price to book value (P/BV) ratio at current price levels stands at 2.9 times, while the price to sales ratio stands at 0.5 times.** The company's price to cash flow (P/CF) ratio stood at 11.3 times its end-of-year operating cash flow earnings.

SALES FORECASTING AS COVID

- Tata Motors said on Sunday February domestic sales stood at
- 38,002 units, down 34% yoy. That included total commercial
- vehicle (CV) sales of 25,572 units as against 39,111 units sold a
- year earlier

AFTER COVID

- Tata Motors has bucked the Indian passenger vehicle market
- trend in Covid-19-battered FY21 as the company ended the
- fiscal with whopping growth of 69% year-on-year and record
- volumes.

EMPLOYEE MANAGEMENT AT TIME OF COVID

- Tata Motors will pay 50 percent of the basic salary
- every month to the family of employees who
- succumbed to COVID-19 till the age of retirement.
- The payment will be in addition to a one-time payout
- the family gets as immediate relief.

GOVERNMENT SUPPORT

- Promoting Evs
- Subsidy to customers
- To making scheme for manufacturing parts of Evs and
- other transport in india

**THANK
YOU**

